Accounting, Business, Entrepreneurship, Human Resources, International Business, Management, and Marketing Disciplines Advisory Committee Meeting Agenda October 18, 2018 5:30-7:30 p.m.

Dinner and General Meeting

Dinner and General Meeting 5:30-6:30 p.m.

Break Out Sessions

Meeting Begins

Meeting Starts at 6:45 p.m.

- Curriculum Approvals
 - o Non-credit
 - Gig Economy
 - National Website
 - Market to General Employment + Businesses
 - o Entrepreneurial Mindset: What it means in Gig Economy
 - Solopreneurs: Online Presence
 - Quickbooks QuickStart and Personal Finance
 - Noncredit = New Category. Pays Faculty Same
 - Times: Day/Evening, Fridays & Saturdays
 - Developing additional courses with the title Solopreneurs:
 ______(Separate Series)

Motion: Darla Second: David

All Approved None Opposed

- Becoming Financially Literate
 - Entrepreneurial Financial Literacy
 - o Start Savings, Credit, No Debt, Mutual Funds
 - Managing Profits
 - Credit Law
 - Student Loans
 - Certificate Name Ideas: "Smart" Keyword

- Save Smart, Invest Smart, Spend Smart, Earn Smart, Finance for Life
- Marketing
 - VITA Clients
 - o Parents/ High School Students over Summer
 - Operation Safehouse (Mobile)
 - o Intech learning Center

Motion: Bryan Second: Michelle

All Approve None Opposed

- Quality Assurance (6 certificates)
 - Need Keywords in Description
 - Offer to Employers, Noncredit = State Incentive Beneficial to Employers
 - Improves Promotional Eligibility
 - Quality Assurance Process Analyst Different Marketing Approach
 - Tailor to Industry, Consult Employers
 - Makerspace for classes to be held at corporate locations
 - Does this relate to Six Sigma? Yes
 - Marketing:
 - Approach City/County Inspectors
 - Building Departments to Interpret Drawings
 - o Intex Corp; California Steel
 - Transition to Noncredit

Motion: Deanne Second: Francisco

All Approved None Opposed

Marketing Assistant Certificate

Motion: David Second: Bryan

All Approved None Opposed

Credit Courses

- NASBITE (National Association of Small Business International Trade Educators) Accrediting Agency
 - Certification of Global Business Professional

Motion: Darla Second: Michelle

All Approved None Opposed

- International Business State Certificate Next round of ACBSP Accreditation
- Redo: Human Resource Management National relationship with SHRM – The Society of Human Resource Management
 - Advisor mentioned establishing a relationship with IESHRM Chapter!
- Advisory Member Input
 - Industry Needs and Gaps for Skillsets Certificate and/or Course development
 - o Internships and Jobs
 - Social Media and How to utilize for Marketing
 - Business Email- align with Business Etiquette possibly
 - LinkedIn Professional- Photos, Marketing Yourself
 - Dress/Etiquette Interview/ Networking
 - Marketing yourself with Social Media
 - 'Job Description Jail' (Parameters)

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- VITA Volunteer Income Tax Assistance
 - Student Volunteers
 - o 24 Volunteer Hours IRS Certificate of Appreciation
 - 45-80 Expected Volunteer Tax Preparers
 - Under \$66k per year for eligibility for VITA
 - o Times:
 - Fridays 3-7pm Saturdays 9am-4pm
 - o Market Financial Literacy Certificate to VITA customers
 - Market VITA as Safe and Free
- New Upcoming Positions
 - o Accounting
 - o Business (General)

Meeting Adjourns

Meeting Ends at 7:34 p.m.